

The KCFA Freight Savings Plan

A Free Member Benefit Provided By KCFA



FedEx Express® - Fast, reliable delivery of urgent shipments.

FedEx Priority Overnight®

- up to 50% discount off the envelope rate.
- up to 54% discount off 1-150 lb. packages†.

FedEx Standard Overnight®

- up to 47% discount off the envelope rate.
- up to 42% discount off 1-150 lb. packages†.

FedEx 2Day®

- up to 50% discount off 1-150 lb. packages†.

FedEx Express Saver

- 32% discount off 1-150 lb. packages†.

FedEx Express International Services

Discounts apply to select outbound and inbound* shipments (U.S. customers only). Minimum charge depends on service, zone and weight.

FedEx International Priority

- 49% discount off the envelope rate.
- 49% discount off 1-154 lb. packages†.
- 43% discount off 155+ lb. packages†.

FedEx International Economy

- 45% discount off 1-150 lb. packages†.
- 38% discount off 155+ lb. packages†.



FedEx Ground® - Reliable, cost-effective delivery of ground packages.

Shipping to and from Hawai'i and Intra-Oahu, Zones 9, 92, 96 and 14, Outbound Prepaid, Inbound Collect, Third Party and Bill Recipient

- 0% discount on packages weighing 1-5 lbs.
- 5% discount on packages weighing 6-10 lbs.
- 10% discount on packages weighing 11-15 lbs.
- 15% discount on packages weighing 16-150 lbs.

FedEx Ground Minimum Charge is equal to a 1 lb. rate for the applicable zone.

Shipping in the Continental US, Zones 2-8, Outbound Prepaid, Inbound Collect, Third Party and Bill Recipient

- 5% discount on packages weighing 1-5 lbs.
- 10% discount on packages weighing 6-10 lbs.
- 15% discount on packages weighing 11-20 lbs.
- 20% discount on packages weighing 21-150 lbs.

FedEx Ground (zones 2-8) Minimum Charge is equal to a 1 lb., zone 2 rate.

KCFA Freight Savings Plan - Enroll Now!

Simply complete the Letter of Participation and Questionnaire and fax or mail them to Siriani & Associates (allow 2 to 4 weeks for processing). You will be notified when your discounts are in effect.

FedEx discounts are off published rates and cannot be combined with other offers or discounts. Discounts are exclusive of any FedEx surcharges, premiums, minimums, accessorial charges or special handling fees and are not available to package consolidators. For eligible FedEx® services and rates, contact your freight savings program provider, Siriani & Associates. See the applicable FedEx Service Guide for terms and conditions of service offerings and money-back guarantee programs. FedEx service marks used by permission.

† Depending on zone and service, some exceptions may apply.
* Pricing is subject to discount limitations and minimum charges that vary by the country of origin. The discount limitations and minimum charges are determined by FedEx and are subject to change without notice.

Aug/2009

toll-free phone: 1-800-554-0005
e-mail: info@siriani.com

toll-free fax: 1-800-554-5049
website: www.siriani.com

mailing address: 3505 Cadillac Avenue, Suite F-3 Costa Mesa, CA 92626



SIRIANI
& ASSOCIATES



FREIGHT SAVINGS PLAN

LETTER OF PARTICIPATION

The undersigned elects to participate in the Freight Savings Plan (FSP) for KCFA Members and wishes to be made party to the transportation agreements KCFA has with FedEx Express and FedEx Ground. Members acknowledge that they have read and agree to be bound by the FedEx terms and conditions below.

(Please Print)

Company Name _____

Shipping / Street Address _____ City _____

State / Province _____ Zip / Postal Code _____ Are you a home-based business? _____

Billing Address (If different from above) _____

City _____ State / Province _____ Zip / Postal Code _____

Contact Name _____ E-mail _____

Phone Number (_____) _____ Fax Number (_____) _____

FedEx Express Account Number* _____*

If you have a FedEx Express account number, please insert. Association pricing for FedEx will supercede any previous FedEx pricing agreements.

All Freight Savings Plan information will be emailed.

(If you would prefer it to be mailed, check here)

Print Name _____ Title _____

Signature _____ Date _____

Oct/2009

FedEx Association Member Agreement - Terms & Conditions of Shipping

- The prices and other terms and conditions provided to you as a member are for your exclusive use and benefit and are to be treated as confidential information. The prices (or any portion thereof) may not be extended to any other party. You may not under any circumstances sell, assign, or otherwise transfer (including but not limited to, third party billing) the benefit of this pricing to any non-member of the association. Failure to abide by this provision may result in immediate termination of your participation in the Program. With the exception of custom freight pricing agreements between FedEx and Customer, this Agreement supercedes all Pricing Agreements and Addenda, if any, for express services between FedEx and Customer for the designated U.S. Payor account numbers relating to the services and package types covered by this Agreement.
- You must complete this form to participate in this program.
- Each shipment made under this Agreement is subject to the terms and conditions of the FedEx Service Guide in effect at the time of shipment and which terms are incorporated into this Agreement by reference. FedEx reserves the right to modify the FedEx Service Guide at any time without notice. Member's rates are expressed as a percentage discount off standard list rates for transportation in effect at the time of shipment. Standard list rates and eligible services and discounts are subject to change without notice.
- Participation in the Program is conditional upon obtaining FedEx Credit approval. FedEx reserves the right to deny credit and we do not extend consumer credit privileges.
- Payment on your account is due fifteen (15) days from the invoice date. Duties and taxes are payable on receipt. Failure to comply with our payment terms may result in denial of credit and removal of discounts.
- This Program will be effective for so long as the Association Pricing Incentive Addendum remains in effect with the Association, or until termination of that Agreement, whichever first occurs. However, either party may terminate this Agreement in its entirety at any time upon thirty (30) days written notice to the other.
- Members are prohibited from using the FedEx name or logo without prior written consent of FedEx.
- A federal excise tax when required by the Internal Revenue Code on the air transportation portion of any FedEx service, if any, is paid by FedEx.

Fax to: 1-800-554-5049

Questions: 1-800-554-0005

Or mail to: Siriani & Associates
3505 Cadillac Ave., F-3
Costa Mesa, CA 92626

Allow 2 to 4 weeks for processing



SIRIANI & ASSOCIATES

KCFA Freight Savings Plan Questionnaire

In order for us to link you to the FedEx discounts we need you to answer the following questions. Please answer each question completely.

Company Name _____

Contact Name _____

Phone Number _____

Desired FedEx Ground Service (choose one): Drop Center On Call* Daily Pick-up*
** Weekly service fee applies.*

How many **overnight** shipments do you make with all carriers per month? _____

What percentage of these are with FedEx? _____%

How many **ground** shipments do you make with all carriers per month? _____

What percentage of these are with FedEx? _____%

How many **international** shipments do you make with all carriers per month? _____

Who is primary **express** carrier? _____

Who is primary **ground** carrier? _____

How did you hear about the offer?

- Direct Mail
- E-mail
- Magazine Ad
- Trade Show
- Alliance Website
- Heard from Sales Person
- Heard from Another Member

Please return by fax to:

Siriani & Associates

phone: 800-554-0005

fax: 800-554-5049